



Business Development Giant Required

Business Development Manager, Ulster

Bibby Financial Services specialise in providing cash flow solutions for businesses. From start-ups to more established companies, Bibby offer virtually instant lending decisions that deliver flexible finance to suit the needs of business today. Part of the Bibby Line Group, a dynamic business-to-business services group with over 200 years of business success, Bibby Financial Services is wholly independent and has a deserved reputation for financial excellence.

You will have at least 5 years' proven financial sales experience. You will also be self-motivated and passionate about selling, with a focus on maximising

business opportunities, achieving sales targets and driving profitability throughout the province. Broad communication skills are essential; you will be liaising with managers from small companies right up to CEOs, CFOs, MDs and Directors of large Blue Chip corporations. You will also be expected to manage and proactively develop a referral network with groups such as Accountants, Banks and Financial Advisors.

This is an excellent opportunity to advance your career in a dynamic, untapped and expanding market. Commensurate with the position is an exceptional remuneration package, with benefits to match.



To apply for this giant opportunity, please contact: Steve Greenwood, Berkley Recruitment Group, 509 The Capel Building, Mary's Abbey, Dublin 7. Alternatively, call +353 1 8724660 for further information or email sgreenwood@berkley.ie

www.berkley.ie