

# Advice For Jobseekers

## What advice do you give people who have been made redundant and are looking for a new job?

### Greg Dalton, Select Group

Focus on what you're good at and your history of success. You will only be employed by someone if you can demonstrate what you can do for their company. You will only be employed if you can demonstrate that you can either make them or save them money. If you can save them money, show them how and if you can make them money, show them how you've done it in your CV.

### Amanda Swift, Kelly Services

When redundancy occurs, we always recommend that candidates take stock of their transferable skills. Before making approaches to employers or recruitment agencies, think about sectors that you are interested in and be prepared to talk about the skills that you would like to utilise in your next role. Now is also an opportune time to upskill via formal training courses.

Recruitment agencies may support your future career choice by offering personality profiling or psychometric testing, which would direct you to a role that is suitable to your skills. Ensure you have an up-to-date CV highlighting your skills and attributes.

Prepare a cover note that outlines your current position, desired roles, location and career objectives, including what attributes you could bring to a

company. Log your details onto various CV search websites and proactively apply to positions advertised. Identify and select a reputable recruitment agency that can proactively work on your behalf to find work. Finally, brush up on your interview skills.

### Fergal Brosnan, Berkley Recruitment

Above all, don't panic. Assess your skill set and make an honest analysis. Ask yourself if your skills are in demand and where is the demand. Once you answer these questions, make your move. If the only thing between you and the ideal job is a particular skill, invest in educating yourself to upskill in that area. Any employer who sees you doing this will recognise your ambition and willingness to learn. It's a clear differentiator.

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## Looking for staff...

## Looking for a new opportunity...

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