



We're looking for a key player for Munster

Bibby Financial Services specialises in providing cash flow solutions for businesses in the UK and more recently in Ireland. As part of the Bibby Group, this year sees Bibby celebrate 200 years of business success reflected in a worldwide turnover of XXX. To continue this success, Bibby is now expanding into the Irish market and we are currently looking for a key player to develop our business model in the Munster region and help businesses of all sizes in this territory make their cash work harder for them.

Business Development Manager

As an ideal candidate you will be self-motivated, highly driven team player with excellent communication skills and good commercial awareness. You will show a strong understanding of the company strategy, mission and core values and be capable of maximising business opportunities, achieving sales targets and driving profitability in the Munster area.

With full product training and personal support from the Sales Director, you will strategically target specific business sectors and develop relationships with referral groups such as Accountants, Banks and Financial Advisors. You should have strong business acumen with the ability to relate to Professionals and Business Owners and have proven experience in achieving sales targets in the commercial sector.

This position offers the successful candidate a very attractive remuneration package in keeping with a progressive company. Please apply in strict confidence, to:

Shirley Ahern, Berkley Recruitment Group, Ferryboat House, 1 Lower Glanmire Rd., Cork

Email: sahern@berkley.ie Alternatively, please call Shirley at 021 455 9093 for further information.

