

# If you've got the right mix of skills, we've got a great career opportunity for you.

Enthusiasm,  
Professional,  
Business Acumen

*Knauf Drywall, a division of The Knauf Group is a rarity in modern business, being a family firm operating within a corporate group of global dimensions. Knauf encourages creativity and innovation within a culture of direct decision making, investment and the development of new ideas. Knauf is one of the largest suppliers of gypsum-based building materials in the UK with two manufacturing plants. The company has developed a strong turnover and presence in the Irish market from its distribution centre in South West Dublin and with plans to further grow the business, has exciting key opportunities for the following motivated, focused professionals:*

## General Manager - Building Materials

Utilise your extensive leadership and management skills gained within the construction industry in this key position within Knauf Drywall. This role would suit a professional who is risk aware as opposed to risk adverse and who has a strong sales management background, sound commercial and operations understanding and an appreciation of quality service. You will be someone who will build a committed and loyal team, where individuals can perform to maximum potential. The General Manager will oversee all external commercial relationships including Merchants, Distributors and Contractors, whilst working closely with the Senior Management team in the U.K.

As someone who is enthusiastic and passionate about building the Knauf brand in the market, you will be ready to make decisions, take the initiative and provide solutions that will increase our loyal clients' business and so enhance our own.

## Project & Specification Manager

Reporting to the General Manager and with a strong technical background, you will have an ability to establish and maintain high quality partnerships with the Architectural and Design Community, Main Contractors and Specialist Sub-contractors. Offering practical advice of a technical nature to uphold the Company's reputation for excellence that will positively influence product specification and ensure the continuing increase of Knauf's share of the commercial building sector.

This newly created role is another step in demonstrating Knauf's long term commitment to its customers to ensure they consistently receive the right products and systems that meet their performance requirements.

## Sales Executive - Special Products

Reporting to the General Manager, you will enjoy a varied role promoting the Knauf Drywall range of specialist products to Distributors, Merchants and Contractors. Your high interpersonal effectiveness and excellent understanding of sales through major customer focus and development will help you to build and sustain robust customer relationships.

An energetic individual, you will be eager to use your experience of sales to the building materials marketplace and have the ability to both source new business and offer technical practical advice to new and existing clients.

*These important positions offer the successful candidates very attractive remuneration, including Private Health Care, Pension, Death In Service Benefit, Bonus and Company Car, with a progressive global company. Please apply in strict confidence to:  
Ashling McKenzie, Berkley Recruitment Group, 509 The Capel Building, Mary's Abbey, Dublin 7  
Email: [amckenzie@berkley.ie](mailto:amckenzie@berkley.ie) Alternatively, please call Ashling at 01 872 4662 for further information.*

Our client is an equal opportunities employer.