

Recruitment By Sales Industry Experts...

Berkley Sales & Marketing operates on a dedicated project based model offering a high quality service to clients and candidates alike. Here is a small showcase of some of the exciting roles currently available via our team:

Business Development Manager - Leinster



Thomas International is a market leading global provider of assessment tools that help organisations recruit, train and develop their people. With a presence in over 60 countries, assessments are available on personality/behaviour, aptitude, performance and development. Working as part of a skilled and knowledgeable team with excellent back up resources, your role will be to proactively search and acquire new business opportunities within the corporate environment and to grow the range of Thomas products and services from an existing client base. You should be a fast learner with the ability to take on board detailed information and possess proven selling skills ideally gained within a Human Resources/Training environment. Excellent opportunity to develop your career in a company operating within a growing and much needed service sector.

Contact Brian Fairbrother: 01 8724663 Email: bfairbrother@berkley.ie

Channel Account Manager – Cork



SolarWinds is rewriting the rules for how companies manage their networks. More than 50,000 customers have invested in the company's fault and performance management products, configuration management solutions, and monitoring tools to manage their networks. As Channel Account Manager, your role will be to identify, evaluate and validate distribution partners, then contract, build, support and manage channel relationships. This is an excellent opportunity to build on your successful track record of relationship based channel account management ideally gained within the software industry. You will undoubtedly be a self starter with the flexibility to adapt to changing market and sales needs and have the ambition to progress your career with this ambitious international company.

Contact Niamh Brady: 021 4289615 Email: nbrady@berkley.ie

Business Development Manager - Leinster /Munster



Hawthorn Logistics is a highly progressive full service Irish logistics and freight forwarding company offering its clients a professional and cost effective means of moving their goods and products from anywhere in the world to anywhere in the world. Your role will involve working closely with Senior Management on strategic business development, developing relationships within the SME sector in line with the company ethos of offering a best in class service based on attention to detail, diligence and value. You should ideally have more than five years sales experience gained within logistics or a related field, and possibly be someone who is frustrated with working within a multinational company and seeking more cutting edge responsibility. Excellent opportunity to expand your career working with true industry professionals.

Contact Colm Lynch: 01 8724661 Email: clynch@berkley.ie

**For more information on these and other roles, please call our
Consultants or alternatively email your cv in confidence.**



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